

WBC MEETING MINUTES – January 26, 2012

Introduction: Meeting opened by Joani Walker, President, at 7:15AM.
Minutes passed out by Kim Constantine – for corrections, e-mail kimconstantine@socal.rr.com.
One-minute Introductions were given.
The purpose of WBC is to: -Exchange client referrals. -Perfect business skills in warm, friendly environment.
-Support women in business. -Exchange ideas on how to run a business: advertising, sales, marketing, etc.

Guests: Marcia Ianocone of Her Guardian Angel (Isa's guest)

Unrepresented Absences: Sharon Chapman, Angela Clitherow, Dr. Mary Cote, and Melissa Watanabe.
Members (or representative) must attend 60% of WBC meetings (9 unrepresented absences per 12 months allowed)

Speaker: None

OLD BUSINESS:

1. Joani reminded all to give their roster revision info (with new members, changed info, etc). to Anita for a revision.
2. Kim C will drop off the FV Chamber of Commerce renewal check.

COMMITTEE REPORTS:

Vice President: (Birthdays, Leads, Quote of the day).

Membership: Maximum per bylaws is 35. There are 26 members. We have 9 WBC member openings. The cost to join is \$40, monthly dues are \$30. One breakfast will be paid for by WBC.

Each member is able to attend the FV & HB Chambers of Commerce events each month.

Publicity: Please review e-mails sent out by Kim Austin for other upcoming events.

Program: Our speakers next meeting will be Donna and Tammy. Cindy distributed this year's WBC speakers listing. Please sign up.

Every speaker provides \$20 gift for drawing from leads slips passed at that meeting.

Schedule planned only 3 months in advance, so new members have opportunity to speak within first year.

Treasurer: If you owe dues today, please be sure to pay. Breakfast includes only 1 beverage & water. You must pay for additional beverages & side orders.

NEW BUSINESS:

1. Please be sure to put your cell phones on vibrate & limit texting & e-mails so we may be courteous to speakers.
2. Be sure to add your cards to the box so you don't miss out.
3. Joani passed around the FV Chamber of Commerce newsletter for everyone to see upcoming events.
4. Isa requested to change categories to now represent health insurance services (medical, vision and dental). Kim C. made a motion allowing her to change categories. Harriet seconded it and it passed without opposition.
5. Cindy will close her music school at the end of March; however will remain in the group for awhile.
6. There was discussion regarding Board positions / members. Everyone present voted. The present Board remains with the exception of Treasurer is now Sara Ramirez, Janice and Diana have swapped positions with Greeters. Linda will be the back-up to Melissa for Membership.
7. Joani said, "thank you" to the past Board Members as she distributed flowers (from Dave's Flowers), of course.
8. Donna announced the top 3 for leads from last meeting: Dr. Mary: 8, Joani: 6, and Paula: 4. She also passed the lead tracking sheet saying to update it if it's not correct. Please be sure to include the "date" on the lead slips, as there were 50 of them without.
9. Julie Fern has left the group via letter.

Leads: 35 Inside: 25 Outside: 10 The meeting adjourned at 8:26AM.

Door Prize Winner: Bag of chocolate truffles (Kim C) to Joani. Family first aid guide (Harriet) to Paula.

Quote of the day - Words to live by:

Joani closed the meeting with, "Habits is what keeps you going". – Jim Rohn (the first motivational speaker who motivated Tony Robbins).

Website: www.wbcorangecounty.com – email updates & testimonials to the Webmaster.

Webmaster: Kim Constantine – kimconstantine@socal.rr.com		Directory Updates: Anita Brace	
2012 WBC Officers		Secretary: Kim Constantine	Sunshine: Doris DeFraine
President: Joani Walker		Program: Cindy Sun	Greeters: Diana King
Vice President: Donna Frank		Membership: Melissa Watanabe (Linda back-up)	Janice Hambley
Treasurer: Sara Ramirez		Publicity: Kim Austin	