

## WBC MEETING MINUTES – December 8, 2011

**Introduction:** Meeting opened by Joani Walker, President, at 7:15AM.  
Minutes passed out by Kim Constantine – for corrections, e-mail [fvtoday.info@yahoo.com](mailto:fvtoday.info@yahoo.com).  
One-minute Introductions were given.  
The purpose of WBC is to: -Exchange client referrals. -Perfect business skills in warm, friendly environment. – Support women in business. –Exchange ideas on how to run a business: advertising, sales, marketing, etc.

**Guests:** None

**Unrepresented Absences:** Kim Austin, Dr. Inna Bosh, Donna Frank, Linda Hahn, Isa Janus, Tammy Karp, Diana King, Susan Lowe, Judy Steinhoff, and Melissa Watanabe.  
Members (or representative) must attend 60% of WBC meetings (9 unrepresented absences per 12 months allowed)

**Speaker:** Angela Clitherow

### OLD BUSINESS:

1. We had a great time at the Christmas Party. Everything was wonderful!
2. Dr. Mary's "lingerie / personal" bridal shower was a lot of fun.
3. Did those bring the Colette's Home gift – for those who had signed up? If so, please give them to Kim C.
4. The 30/60 Rewards Program was discussed. Donna's been keeping track of this. Be sure to e-mail Donna & Joani if you believe you're a winner. We'll let the winner know before Christmas and give WBC Bucks.
5. Joani inquired about the "Passport to Profit". Please e-mail (before Christmas) of your progress, we'll declare a winner.

### COMMITTEE REPORTS:

**Vice President:** (Birthdays, Leads, Quote of the day). We sang "Happy Birthday" to Kim C.

**Membership:** Maximum per bylaws is 35. There are 29 members. We have 6 new WBC member openings. The cost to join is \$40, monthly dues are \$30. One breakfast will be paid for by WBC.

Each member is able to attend the FV & HB Chambers of Commerce events each month.

**Publicity:** Please review e-mails sent out by Kim Austin for other upcoming events.

**Program:** At our next meeting on 1/12, will be the Board nominations.

Every speaker provides \$20 gift for drawing from leads slips passed at that meeting.

Schedule planned only 3 months in advance, so new members have opportunity to speak within first year.

**Treasurer:** Angela said we have approx. \$4,138.00. She also spoke about #9 below. If you owe dues today, please be sure to pay. Breakfast includes only 1 beverage & water. You must pay for additional beverages & side orders.

### NEW BUSINESS:

1. Please be sure to put your cell phones on vibrate & limit texting & e-mails so we may be courteous to speakers.
2. Be sure to add your cards to the box so you don't miss out.
3. Joani passed around the birthday thank you card from Suzanne (our server) & the FV Chamber of Commerce newsletter.
4. I saw Melissa and the baby yesterday. She said she'll be back in January.
5. At our next meeting, we'll have the Board nominations. Carol is the nominating chairperson and will bring the slips. Be sure to go online to our website: [www.wbcorangecounty.com](http://www.wbcorangecounty.com) and see the descriptions within the bylaws. Being on the Board is a good experience.
6. Joani said she's doing a photo project for us – making CD's. If you have any photos from FV/HB events, please submit them to her for use on this project.
7. Joani reminded all to give their roster revision info (with new members, changed info, etc). to Anita.
8. It's holiday time...please keep in mind, though, about bringing guests (potential new members). Let's focus on this.
9. We gave our server, Suzanne, the \$200 Christmas bonus that we recently voted on. Angela spoke about the "Pies for a Purpose" program/incentive that Suzanne had told her about. It involved buying a pie today that Carrows would send to a homeless shelter on each purchaser's behalf. The restaurant winner would also be off on Christmas Day. Janice made a motion (on Angela's suggestion) that it might be nice for WBC to buy pies on each of our behalf for this. Harriet seconded the motion and we were all in favor. Angela handled the purchase.

**Leads:** 34 Inside: 26 Outside: 8 The meeting adjourned at 8:16AM.

**Door Prize Winner:** \$20 off at Joanne's flower shop (Angela) to Joani.

### Quote of the day - Words to live by:

"Never look down unto someone unless you're helping him up". – Jesse Jackson.

**Website:** [www.wbcorangecounty.com](http://www.wbcorangecounty.com) – email updates & testimonials to the Webmaster.

**Webmaster:** Kim Constantine - [fvtoday.info@yahoo.com](mailto:fvtoday.info@yahoo.com)

**Directory Updates:** Anita Brace

### 2011 WBC Officers

**President:** Joani Walker

**Vice President:** Donna Frank

**Treasurer:** Angela Clitherow

**Secretary:** Kim Constantine

**Program:** Cindy Sun

**Membership:** Melissa Watanabe

**Publicity:** Kim Austin

**Sunshine:** Doris DeFraine

**Greeters:** Janice Hambley

Diana King