

WBC MEETING MINUTES – February 9, 2012

Introduction: Meeting opened by Joani Walker, President, at 7:15AM.
Minutes passed out by Kim Constantine – for corrections, e-mail kimconstantine@socal.rr.com.
One-minute Introductions were given.
The purpose of WBC is to: -Exchange client referrals. -Perfect business skills in warm, friendly environment.
-Support women in business. -Exchange ideas on how to run a business: advertising, sales, marketing...

Guests: Debbie Miller – Independent CAbi Consultant (Kim C.'s guest)

Unrepresented Absences: Tammy Karp, Joanne Kelsey, and Judy Steinhoff
Members (or representative) must attend 60% of WBC meetings (9 unrepresented absences per 12 months allowed)

Speaker: Donna Frank

OLD BUSINESS:

1. Anita said she e-mailed everyone the most recent roster for revisions.
2. Be sure to check www.wbcorangecounty.com for the meeting minutes. If you have a question about the speaker schedule, please e-mail Cindy at fvamahamusicsschool@gmail.com.
3. Diana passed around a sheet to order a WBC badge. If you don't already have one, no charge. If you have one and want another, the fee is \$12.

COMMITTEE REPORTS:

Vice President: (Birthdays, Leads, Quote of the day). Donna mentioned birthdays for Judy (absent) and Paula. We sang Happy Birthday.

Membership: Maximum per bylaws is 35. There are 26 members. We have 9 WBC member openings. The cost to join is \$40, monthly dues are \$30. One breakfast will be paid for by WBC.

Each member is able to attend the FV & HB Chambers of Commerce events each month.

Publicity: Please review e-mails sent out by Kim Austin for upcoming FV / HB Chamber of Commerce events.

Program: Our speakers next meeting will be Isa and possibly Tammy. Cindy will follow-up with her.

Every speaker provides \$20 gift for drawing from leads slips passed at that meeting.

Schedule planned only 3 months in advance, so new members have opportunity to speak within first year.

Treasurer: Sara reported we have \$4,747.90 as of today. Breakfast includes only 1 beverage & water. You must pay for additional beverages & side orders.

NEW BUSINESS:

1. Please be sure to put your cell phones on vibrate & limit texting & e-mails so we may be courteous to speakers.
2. Be sure to add your cards to the box so you don't miss out.
4. Joani passed around the FV Chamber of Commerce newsletter for everyone to see upcoming events.
5. Joani wants Doris (regularly) to please phone WBC members who have missed more than one meeting.
6. There was discussion about our open categories and the possibility of creating a flyer to be sent out with the FV Chamber newsletter. The flyer could include our members & the open categories. Melissa said she'd create a flyer.
7. Joani had passed a sheet requesting comments / suggestions and had also requested feedback via e-mail. Here is what she received:
 - We have too much money -- there's no need to have lots of money. (Joani said we need to use this money for us).
 - Lates: if you're late, you wouldn't get to do your introduction. 7AM-7:15AM is for networking. Mtg. starts at 7:15AM.
 - No more passing material during the meeting.
 - Bring a flyer that covers Board positions. (They are listed under the bylaws on www.wbcorangecounty.com).
 - Let's have a membership drive contest.
 - We should be more active with the tabletop mtg. and other Chamber showcase events.
 - We should be more active in FV and HB Chambers of Commerce events.
 - Maybe we can add a category for "credit". Donna mentioned she'll do a "notable networker of the year". She's tracking the top leads and will give a year-end prize. She mentioned a possible quarterly incentive, as well.
8. Joani said Donna will do a mini "lead workshop".

Leads: 30 Inside: 26 Outside: 4 The meeting adjourned at 8:30AM.

Door Prize Winner: Stuffed animal & gift card (Donna) to Diana.

Quote of the day - Words to live by:

"Being loved deeply gives you strength. Loving someone deeply gives you courage".

Website: www.wbcorangecounty.com – email updates & testimonials to the Webmaster.

Webmaster: Kim Constantine – kimconstantine@socal.rr.com

Directory Updates: Anita Brace

2012 WBC Officers

President: Joani Walker

Vice President: Donna Frank

Treasurer: Sara Ramirez

Secretary: Kim Constantine

Program: Cindy Sun

Membership: Melissa Watanabe (Linda back-up)

Publicity: Kim Austin

Sunshine: Doris DeFraine

Greeters: Diana King

Janice Hambley