

## WBC MEETING MINUTES – September 8, 2011

**Introduction:** Meeting opened by Joani Walker, President, at 7:16AM.  
Minutes passed out by Kim Constantine – for corrections, e-mail [fvtoday.info@yahoo.com](mailto:fvtoday.info@yahoo.com).  
One-minute Introductions were given.  
The purpose of WBC is to: -Exchange client referrals. -Perfect business skills in warm, friendly environment. – Support women in business. –Exchange ideas on how to run a business: advertising, sales, marketing, etc.

**Guests:** None

**Unrepresented Absences:** Kim Austin, Dr. Mary Cote, Amber Field, Janice Hambley, and Kara Rudin.

Members (or representative) must attend 60% of WBC meetings (9 unrepresented absences per 12 months allowed)

**Speakers:** Sara Ramirez & Linda Hahn

### OLD BUSINESS:

1. Joani passed out the new “Passport to Profit” game. It’ll start today & goes until December for \$50 WBC Bucks. As a reminder, you need to meet outside this meeting (anywhere but here). When 2 people meet, it counts for both of them – both get credit. Donna offered the Union Bank conference room. Linda, too, offered an office conference room. If you’re interested, please contact them.
2. The 9/21 HBCOC Surf City Tabletop Luncheon at the Waterfront Hilton Resort was discussed. Linda made a motion that we do a basket. Kim C. second the motion. With a very good response, it passed. Sharon will do a basket. Donna offered Union Bank -- to please drop off your items, so we’ll have them in time for the event.
3. The 12/6 Christmas Party was discussed. Joani requested for Diana to please get written confirmation for our party. At a future meeting, we’ll discuss charity / donation ideas.

### COMMITTEE REPORTS:

**Vice President:** (Birthdays, Leads, Quote of the day).

**Membership:** Maximum per bylaws is 35. There are 28 members. We have 7 new WBC member openings. The cost to join is \$40, monthly dues are \$30. One breakfast will be paid for by WBC.

Each member is able to attend the FV & HB Chambers of Commerce events each month.

**Publicity:** Please review e-mails sent out by Kim Austin for other upcoming events.

**Program:** The next speaker will be Amber.

Every speaker provides \$20 gift for drawing from leads slips passed at that meeting.

Schedule planned only 3 months in advance, so new members have opportunity to speak within first year.

**Treasurer:** Angela said dues should be paid today to avoid the late fee. Two members owe from August & September. We’ve done well with the budget -- \$1,600 below. This includes those who’ve paid ahead. Those who owe dues, please pay to avoid the \$5 late fee. Breakfast includes only 1 beverage & water. You must pay for additional beverages & side orders.

### NEW BUSINESS:

1. Please be sure to put your cell phones on silent & limit texting & e-mails so we may be courteous to speakers. Be sure to add your cards to the box so you don’t miss out. She passed the FV Chamber info for all to see.
2. Melissa distributed WBC business card holders to those who requested them.
4. We’ll start plans for Melissa’s baby shower. It’ll be at 1PM on Saturday, October 22<sup>nd</sup> - potluck – salads, lights foods, etc.
5. Joani thanked Anita for updating the roster.
6. Paula & Joani each had 3 bingos.
7. Marlene, Sara and Isa will host the mixer Wednesday, September 14<sup>th</sup> at Marlene’s business, Fountain Valley Wellness & More located at 17914 Magnolia Street, FV. It’s 6:30-9:30PM. Sara will provide tacos, and Isa will provide dessert crepes. You can bring wine, if you’d like.
8. I want to thank the Board their attendance at the last Board Meeting. From that we proposed a “30/60 Rewards Program” involving outside leads. A WBC member would need to have at least 15 outside leads out of 30 leads. Yes, a member can have more than 15 outside leads. The prize will be \$100 in WBC Bucks (to pays dues or any member). It starts today and goes until 11/10.
9. We’ll discuss the 10/13 October tabletop meeting next time, as we need to get ready for it. We won’t have any speakers that week. Melissa reminded all that we didn’t have any outside attendees.

**Leads:** 36 Inside: 27 Outside: 9 The meeting adjourned at 8:31AM.

**Door Prize Winner:** Free car wash (Sara) to Linda. Gift plate & mug set (Linda) to Diana.

**Quote of the day - Words to live by:** “I experience love wherever I go”.

**Website:** [www.wbcorangecounty.com](http://www.wbcorangecounty.com) – email updates & testimonials to the Webmaster.

**Webmaster:** Kim Constantine - [fvtoday.info@yahoo.com](mailto:fvtoday.info@yahoo.com)

**Directory Updates:** Anita Brace

#### **2011 WBC Officers**

**President:** Joani Walker

**Vice President:** Amber Field

**Treasurer:** Angela Clitherow

**Secretary:** Kim Constantine

**Program:** Cindy Sun

**Membership:** Melissa Watanabe

**Publicity:** Kim Austin

**Sunshine:** Doris DeFraine

**Greeters:** Janice Hambley

Diana King